

Mary Germann, RN, MN, FACHE, SFHM CEO Operations Solutions for Healthcare, Inc.

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Ms. Germann has over 30 years of operational, clinical, and consulting experience in the healthcare industry. She is the founder of Operations Solutions for Healthcare, Inc., which provides various consulting services to assist hospital based provider groups and facilities in achieving the best possible outcomes for patients they serve. Most recently she served as Assistant Vice President for HCA Physician Services Group responsible for consultative services and for financial and clinical operations of hospital based physician practices. Prior to HCA, she served as Executive Director for physician strategy providing system-wide leadership over physician services and partnerships in New Jersey. She has served as Vice- President of Operations and Vice President of Clinical Services for a national hospitalist company, assisting in its development, and has been active in hospitalist medicine since 1997. Prior to 1997, Mary served at Emory University in various Nursing leadership roles including cardiovascular critical care, geriatric and rehabilitation services.

Her experiences have included assessing and implementing practice recommendations, negotiating contracts across multiple facilities for both employed and outsourced (contracted) groups. She has successfully implemented start-up programs and provided comprehensive services including business plan development, clinical quality benchmarking, and provider communications guidelines.

As an educator, Mary has provided various workshops and lectures on creating and implementing successful hospital medicine programs. She has developed and taught programs specifically targeted on assisting physicians in transitioning to hospital medicine, understanding risk management and case management, developing clinical protocols, negotiating contracts and implementing successful coding and billing practices. Additionally she has provided lectures on healthcare compliance for the Georgia chapter's ACHE Board of Governors review course.

Ms. Germann is a Fellow in the American College of Healthcare Executives (FACHE) and a member of the Georgia Association of Healthcare Executives (GAHE). She has served in various GAHE board positions including the role of President. She is the past Regent for ACHE and continues to serve on national committees. Additionally she has received various awards such as the ACHE Georgia Regents Award, the ACHE Service Award and the ACHE Distinguished Service Award.

Ms. Germann is a Senior Fellow in the Society of Hospital Medicine (SFHM) and has been a member since its inception. She currently serves on SHM's practice management committee.

She has also been a member of the Georgia Organization of Nursing Leaders (GONL). She has served in various board positions including President.

Ms. Germann earned an Associate of Science in Nursing from West Virginia University Institute of Technology, a Bachelor of Science in Nursing from Medical College of Georgia, and a Master in Nursing – Administration from Emory University.